

8 Ways to Get the Most for Your Money at Arizona Dance Artistry

By Samantha Scotto, Director, Arizona Dance Artistry, May 25th 2010

In economic times of struggle, extracurricular activities like the arts and other creative outlets for children are sometimes cut. Children and teenagers need activities that require focus and determination to feel a sense of accomplishment in areas outside of schoolwork. Here are some helpful ways to save money and keep your dancer(s) involved at Arizona Dance Artistry or your local dance studio.

1- **Ask if your studio provides sibling discounts for multiple children** from one household that participate in class. AZDA recently increased our sibling discount to 25%, from 15%, for 2nd, 3rd, 4th and more students enrolled from one family household.

2- **Refer a friend- get \$25!** Arizona Dance Artistry provides a referral bonus when you refer a friend to the studio, make sure they mention your name when they enroll to log your credit! After a new student enrolls and continues for a second session, a \$25 credit is applied to your family account! In the Summer, pay attention for our Bring a Friend deals- for limited time of enrollment we double the \$25 offer or give extra discounts off camp tuition!

3- **Early registration discounts!** At AZDA we applaud you for planning ahead and putting your child's arts education on the top of your list! Each Spring, we post our Fall schedule, families are allowed to pre-register for Fall classes with registration fees waived (\$35 per family) PLUS varying percentage discounts off first session tuition. See current year registration dates for discount expirations.

4- **Participate and have fun!** We have activities throughout the dance season that involve students and parents. You never know what activities will result in winning prizes! At our Mom Appreciation week all moms or guardians that participated in dance class with their students got to pick from a prize grab for tuition discounts, recital DVD discounts and Summer camp discounts!

5- **Take care of your dance attire and equipment!** All too often dancers leave dance shoes, leotards, hairnets, tights and dance bags around the studio. This is costly for parents to replace and adds to family frustrations. Keep all dance shoes and belongings labeled clearly and encourage your dancer to put away their dance attire as soon as they are done with it! Follow Miss Sam's tips on AZDA website for "Gluing and Sewing your Pointe shoes" to extend the life of each pair!

6- **Pay for a semester or the year in advance.** Check with your studio to see if they offer such discounts, at AZDA we offer a discount as a Thank You, to our loyal family members that pay for the dance semester or year in advance. See our website, Tuition and Discounts tab, for more information.

7- **Full scholarship! Boys need to dance!** All male students, at any age for any class, receive full scholarship for dance classes. Why? We feel at AZDA that society has still not raised the stigma on boys in dance class and has not shifted the focus to the positives in having boys in co-ed dance classes. We offer scholarship for all male dancers with a \$150 registration and participation fee for the year covering Summer and Fall classes. Read more in our article about the Benefits of Boys in Dance class, located on our website, in Parent Resource section.

8- **Try your very best every class!** Find out if your studio offer full or partial scholarship opportunities for dancers that show dedication, work ethic, determination, improvement, passion and more? AZDA awarded \$2400 in dance scholarships in May 2010 to 8 worthy dancers that prove themselves as hard workers and respectful teammates time and time again. This is a great incentive for the dancers to work harder than before and make the most out of every dance class.